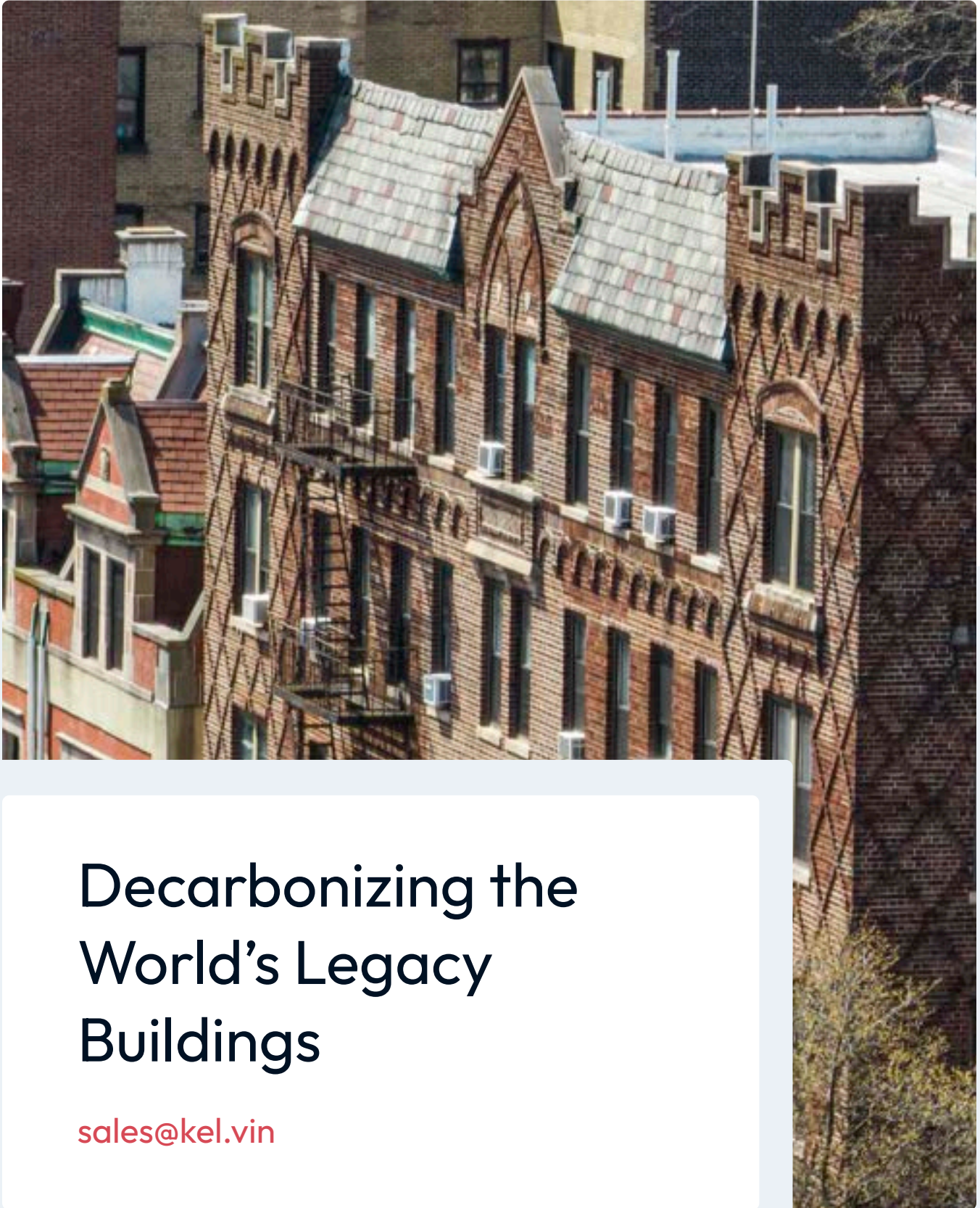


# Kelvin



## Decarbonizing the World's Legacy Buildings

[sales@kel.vin](mailto:sales@kel.vin)

# Radiator heating is a 19th century technology

- › Radiator buildings target coldest areas due to municipal guidelines.
- › Causes overheating in many areas of legacy buildings.
- › Many residents feel excessively hot.
- › Windows constantly opened to bring in cold air.

Result: Hugely wasteful, expensive and uncomfortable.



## Meet **The Cozy**. It brings radiator heating into the 21st Century. The Cozy provides comfort, control, and flexibility for building managers and residents



**The Cozy™**  
A proprietary insulated radiator cover that traps excess warm air inside.



### Onboard Controls

The Cozy enables tenants in radiator heated buildings to control their apartment temperature with the help of an App or manual buttons.



### Analytics

Building managers get real-time data with proactive alerts and can control how heat is released into each apartment.

# At Kelvin, we're bringing radiator heat into the 21st century

Our proprietary technology, The Cozy, is a modular insulated radiator cover that distributes heat with maximum efficiency to prevent overheating and waste.

The Cozy is simple to install and can integrate with any radiator. It does not interfere with the building's plumbing and takes up no extra space.

## How the technology works



The Cozy is an **insulating enclosure** that is installed **over existing radiators** and traps **warm air inside**.



When the system senses that a room needs heat, a **small fan turns on** to **circulate warm air** through the room.



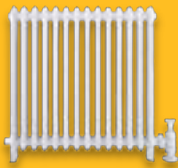
When the **desired temperature is reached**, the fan turns off to **trap heat and prevent overheating**.



**The result:** comfortable rooms, cost savings, and reduced building emissions.

## Works with all types of radiators

Cast Iron Radiator



Recessed Convactor



Baseboard

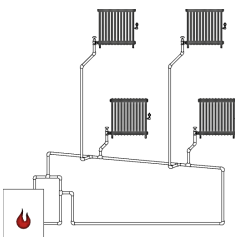


Wall Mount

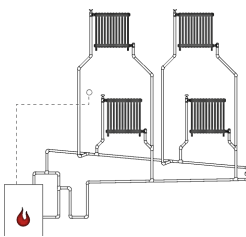


## The Cozy is a solution for all types of radiator distribution systems

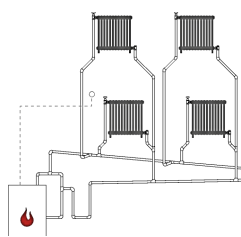
Single Pipe



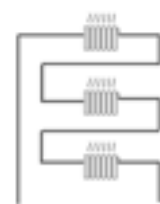
Two Pipe



Hydronic



Metrosteam



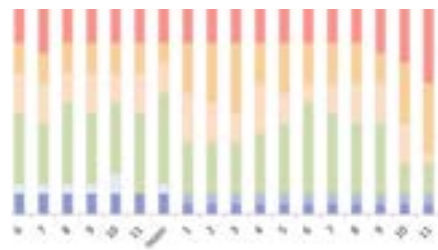


# Kelvin provides unprecedented comfort improvements

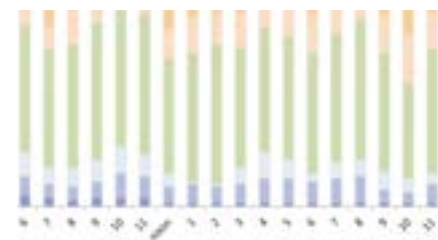
Installing the Kelvin platform in steam buildings widens period for which indoor air temperature fall within the “comfortable” band.

Kelvin’s platform extends the time steam buildings maintain a comfortable indoor air temperature once installed.

January 26, Before Kelvin, 28F



March 6, After Kelvin, 28F



**25% - 40%**

Average fuel savings

Other efficiency technologies like TRVs or Boiler Controllers, get <10% - 20% \*

**85%**

Fewer maintenance calls

Lowers building operating costs and increases resident satisfaction.

**95%**

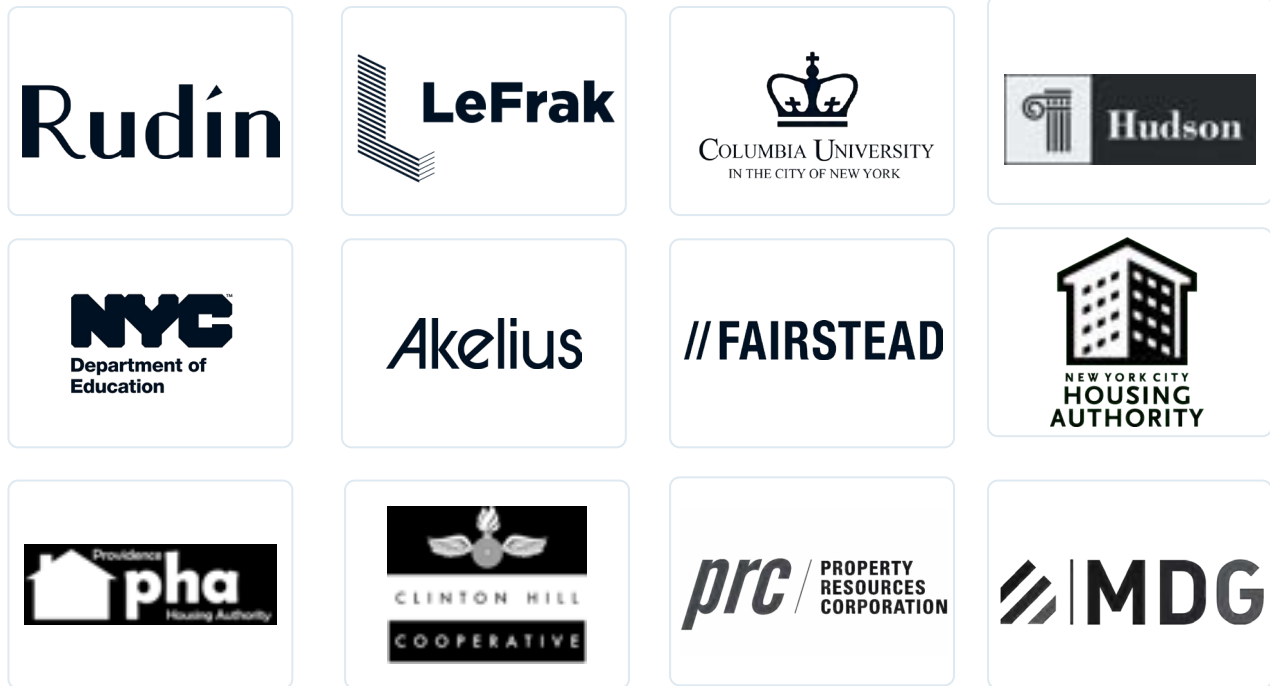
Fewer heating complaints

Resulting in reduced resident turnover.

\*NYSERDA Report Number 18-12, May 2018, “A Focused Demonstration Project: The “Cozy” by Radiator Labs”

# Customers and awards

## Select Customers



## Awards



## Providers



# Regulators have validated the Kelvin system

## New York Technical Resource Manual



One of two energy efficiency measures for steam heat buildings recognized by the NY TRM.\*



Largest savings solution in the 2019 TRM for HVAC control in the residential sector.

## NYSERDA Independent Evaluation



NYSERDA\*\* validated **25.5% average billing savings** through use of The Cozy.



Savings are **3x-4x of next best alternative** for steam-heated buildings.

## Qualified technology for meeting Local Law 97 emissions requirements



Rebates Available



\*The Technical Resource Manual (TRM) is a standardized, fair and transparent approach to measure energy savings across New York State's energy efficiency programs.

\*\*NYSERDA Report Number 18-12, May 2018, "A Focused Demonstration Project: The "Cozy" by Radiator Labs"

# Varied payment options make our platform affordable for all building owners

	Option 1	Option 2
	Upfront	Subscription
Upfront Payment	\$200-\$300/Cozy after rebates  Capital cost may be financed at ~8% APR. Immediate tax savings	No money down, No loans, liens, or encumbrances \$15 - \$20 /Apartment/Month
Annual Savings	15-45% reduction in annual gas bill (on average, 25.5%)	All energy savings (net subscription fee) goes to the customer
Payback	<b>2-7 years</b>	<b>Instant</b>

# The Cozy is Your New Amenity





# The Cozy is Your New Amenity







# Kelvin

Are you ready to save  
money and energy?

Visit us at [www.kel.vin](http://www.kel.vin)