



# BENEFITS OF NON-PROPRIETARY ELEVATOR EQUIPMENT

## STRATEGIC ADVANTAGE OF INDEPENDENCE

Selecting non-proprietary equipment when installing an elevator can yield long-term advantages for your property. This approach grants you the flexibility to independently source equipment and to freely change maintenance companies without being constrained by exclusive service contracts from the original manufacturer for the duration of your elevator's life span (20 - 30 years).

## BENEFITS OF NON-PROPRIETARY EQUIPMENT

Non-proprietary equipment, particularly in the context of elevators and other building systems, offers several benefits for building owners and operators. These advantages can impact the cost, flexibility, and long-term management of your elevator equipment. Here are some of the key benefits of non-proprietary equipment:

**Universal Standards:** You're not limited by custom OEM sizing of the shaft & equipment or exclusive tools that greatly reduce replacement and repair options.

**Flexibility:** Designed to be widely compatible with components and parts from various manufacturers, making it easier to find replacement parts and battle the planned obsolescence from OEM manufacturers.

**Vendor Neutrality:** You can choose from a range of service providers based on factors such as cost, reputation, and service quality. It also reduces the risk of being dependent on a single supplier.

**Ease of Compliance:** Items quickly adapt to industry standards and regulations with simplified compliance to safety, accessibility, and other building codes.

**Interoperability:** Supports communication protocols and interfaces, which can facilitate integration with other building systems such as access control, HVAC, and security.

**Future-Proofing:** Ability to upgrade the individual components, thus extending the life of the equipment.

**Reduced Long-Term Costs:** Flexible servicing options, and easier access to replacement parts, often results in reduced costs for long-term ownership and operation.

**Minimized Risk:** If a manufacturer goes out of business or discontinues a product line, it's easier to transition to alternative solutions and parts sourcing.

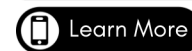
**Wider Industry Expertise:** Draw from a larger pool of technicians with expertise in servicing your equipment.

## YOU HAVE OPTIONS

It's a common misconception that having an Otis, Schindler, Thyssen (TKE), or Kone elevator on your property eliminates your options for service and parts. In reality, many Union elevator service providers have mechanics with the necessary training, tools, and experience to work on most OEM equipment. At Liberty, we prioritize hiring former OEM mechanics and training our service technicians on the latest industry equipment from all vendors.

## THE FREEDOM TO CHOOSE

We at Liberty Elevator exclusively install top-quality, non-proprietary elevator equipment from the most reputable suppliers in the industry. Our team is strategically assembled, consisting of individuals with extensive experience across the elevator industry who share our passion for delivering unparalleled customer service. Our goal is to meet your vertical transportation needs while surpassing your expectations, regardless of your elevator equipment.



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