BUILDINGSNY 2018 SHOW OVERVIEW

UNLOCK YOUR PROPERTY'S PROFITABILITY

PROPERTY TYPES

48% RESIDENTIAL

39% COMMERCIAL

300

EXHIBITORS

8% CITY | PORT AUTHORITY

5% INSTITUATIONAL | HOSPITALS UNIVERSITIES | HOTELS

Discover

NEW PRODUCTS, LEARN ABOUT CODE, COMPLIANCE AND REGULATION CHANGES, SEARCH FOR NEW SUPPLIERS AND CONNECT WITH THE INDUSTRY

2018 HIGHLIGHTS



26% NEW ATTENDANCE NEW INNOVATION STAGE



74% RETURNING ATTENDEES



"Our expectations were to meet property managers, tell them a little about what we do and make some new contacts. **I couldn't be happier**; we've probably met 50-60 people in the first couple of hours and things are still going." –Doug Baruchin, Steri-Clean/Island Trauma Services

BUILDING OWNER

PROPERTY MANAGERS

Attendee Profiles

MAINTENANCE AND SAFETY PROFESSIONALS

DEVELOPERS



COMPLIANCE MANAGER CONTRACTOR

ENGINEER

ARCHITECT

EXECUTIVE MANAGEMENT

CONSULTANT

BUILDINGSNY 2018 SHOW OVERVIEW

2018 EDUCATION HIGHLIGHTS



BUILDINGSNY 2018 SHOW OVERVIEW

2018 LEAD RETRIEVAL HIGHLIGHTS



PAIRING ATTENDEES WITH EXHIBITORS WHO OFFER THE PRODUCTS AND SERVICES THEY ARE LOOKING FOR

1,600 PERSONALIZED RECOMMENDATION MATCH

15,679



277 COMPANIES CAPTURED QUALIFIED **LEADS**

88% **TILI7ED** LEAD RETREIVAL

With the Lead Retrieval tool, I'll **capture 100 leads or more at every show**. Out of those, I'll seriously discuss ten major jobs and book around three or four. I also get a shelf life out of the information I share with prospective customers, and people often call to do business with us three years later."

-Rudy Fusco, Mr. Parking Lot



THANK YOU TO OUR PARTNERS!





BUILDINGSNY APRIL 2 - 3, 2019 JAVITS CENTERNY

UNLOCK YOUR Property's Profitability

WWW.BUILDINGSNY.COM

BuildingsNY Thanks Our 2018 Exhibitors

123 BACKFLOW TESTING 2-D As-Built Floor Plans A&S Kitchens and Bath AAA LEAD PROFESSIONALS Able Fire Prevention Corp. ABO-CHIP Accella Polyurethane ACE BRACE LLC Aces Laundry Service ADR Security Advanced Chimney Inc Advanced Products Advantage Equipment Services Advantage Wholesale Supply Aegis Energy Services Aeroseal AFA Protective Systems Aggreko Aggressive Energy & Mechanical Group/Bay Ridge Fuel AHC Appliance AI CARE LLC AIA-American Inst. of Architects-**Contract Documents Aiphone** Corporation Airside Sheet Metal Fabricators **AKAM Living Services** All City Services All Counties Snow Removal Altice USA American Access Door Systems American Boiler Company American Pipe & Tank American Plant Maintenance American Spot Cooling Ameristar Perimeter Security Andersen Windows Apogee Enterprises Building Envelope Retrofit AppFolio Inc Apple Cookie & Chocolate Co Appliance Brokers Ltd. **Aquis Solutions** ARC Architectural Grille Aris Energy Solutions LLC Ariston Chimney LLC Artek Insurance Asbestway Abatement Corp Ashokan Water Services **ATG Electronics** Audrey Signs Inc AVS Technology Bargold Storage Systems Inc Barrett Green Management/Barrett **Capital Bath Fitter** Bauer Brokerage **Beautiful Kitchens Belimo Americas Bellet Construction** Berkoff Supply Best Energy Power BFBOND.COM Bernard Fleischer and Sons, Inc BGS Big Apple Fire Sprinkler Company Inc Bixby, Inc. **Brothers Supply Corporation Budget Maintenance Supply Building Efficiency Services** Capstone Associated Services, Ltd. CASH RECOVERY SPECIALISTS Castle Group CentiMark Corporation Century Hardware Champion Elevator Corp. ChutePlus Cinch Kit, LLC Cityscape Chimney ClickPay Colorado Security Agency Compensation Guidance/Workers

Compensation Recovery Program Computex Information Services, Inc. Con Edison Connected Real Estate Magazine Conspec Controls Inc. **Continental Window Cleaning Inc Cosmic Fischer Locksmith** Council of New York Cooperatives & Condominiums **Crown Janitorial Products** Crystal Window & Door Systems CS Brown Co CSC ServiceWorks CSKNY **Cutler Communication and Radio** Sales, Inc. Dafco Filtration Group DAO-P Inc. Data Clean, Corp. **Dependable Plastics & Supplies Dial** A Bug Pest Control **Direct Energy Business Direct Line Carpet Dryvit Systems Inc** Dual Fuel Corp. Duct & Vent Cleaning of America Dynamic Construction Services Inc. Eagle Master Signs & Awards Easco Boiler Corp East Coast Energy Group East Coast Lightning Equipment Ecoglo Inc **EcoInteriors** Ecorad **Elevator World** EMG Industrial Chimney Inc Energy Spectrum Inc **Entech Boiler Controls EnVerid Systems** EOC-NY ETTER Engineering European Architectural Supply Everlux Signs & Ertecna Inc. **Experience Six** EZ Snap BaseBoard Covers F & F Supply Fairbanks Energy Services Ferma Flooring Inc Ferrantino Fuel Corp Figlia & Sons, Inc. Fina Stoneworks, LLC **First Rate Solutions Inc** Flir Systems Inc Fowler Laundry Company Fresh Foam Fujitec America Gaco Western **General Electric** Getzner USA **Global Pest Control** Granite LLC Graphic Service Bureau Greenbeam LED GS Dunham-Vent Rite H2O Degree Habitat Magazine НарруСо **HD** Supply Heat-Timer Corp **HeatWatch** Hercules Coinomatic Corp High Rise Fire Protection Corp Holby Valve, Inc. HUB International Northeast Humidaire Hydraulic Institute IAG Energy IFMA New York City Industrial **Controls Distributors Inhouse** Laundromat Insurent Agency Corp InsVerify.com Island Trauma Services Inc Islandaire Inc

ISSM Protective Services Jack Jaffa & Quality Plumbing Supply Associates JAD Corp of America Japan System Planning Co. Ltd Jem Appliance Jersey Paper Plus **KEYper Systems** Knight Marketing Corp of NY Kompan Playgrounds Lake Industrial LEDNEXT Legend Power Systems Leviton Manufacturing Co., Inc Liberty Elevator Life Safety Services Liquid Gold SelfLevel Lockman Inc Lotik labs Luce, Schwab & Kase Inc. Luxer One Luxor Homes & Investment Realty LLC M&M Glass Repair M&M Window Repair Macurco Managego.com Marble Lite Maxwell Plumb Mechanical Corp. MBA Supply Company MDS Property Management Software Mechanical Heating Supply Meridian Capital Group LLC MeteoViva Inc Metropolitan Plumbing & Heating Corp Metropolitan Refunds Mobile Steam Boiler Rental Corp Mr. Parking Lot Mul-T-Lock USA Munters Corporation MVI Systems LLC National Grid National Mechanical Services Inc New York City Center For Materials **Reuse New York Conservation** Services New York Plumbing Heating & Cooling New York Real Estate Journal New York Water Management NewTel Systems NKR Laundry II Nonox Ltd Nouveau Elevator Industries NY Lead Abatement Corp NY Wholesale Intercom Group NYARM NYC Department of Environmental Protection NYC Real Estate Expo NYC Retrofit Accelerator NYS Energy Research & Development United Chimney Corp Authority (NYSERDA) O&S Insurance Group One Spot Tech OWAL P.C. Richard & Son: Builders Division Package Concierge Packrat Junk Removal, LLC Pathosans Pearlgreen Corp Pella Windows & Doors Persistent Telecom Pierrexpert **Planned Companies** Play & Park Structures Plymouth Rock Energy Preferred Utilities Manufacturing Corporation Premier Energy Group **Premier Solar Solutions** Pro Pump Corp of NY Proform Providential Resources QG Floral & Landscaping Quadlogic Controls Corp

Radiator Labs Rael Automatic Sprinkler Co. Rains Energy Real Estate Weekly RealPage, Inc. Realty Info Systems Reed MIDEM Reliable Window & Door Corp **Reliant Safety, LLC Remote Landlord Systems** Renewable Energy Group RGF Materials Company Rockfon Ceiling Systems Roofdeck Solutions Ltd **RSP** Systems **RTG** Lighting Safety Fire Sprinkler Corp Satco Products Inc Nuvo LTG Schluter Systems Sebco Laundry Systems Inc SecureWatch24 Securitech Group Inc Select Engineered Systems Inc Select Exterminating Sheet Metal Industry of New York Siedle Security Systems simuwatt Sir Grout SiteCompli Small Property Owners of New York Inc. Solar One NYC Soundproof Windows Inc Speakman Company Spot On Networks Squash Exterminating Starlite Paint Starry Internet Stealth Communications Stress no More Surfacing Solution Target Exterminating Inc AMA **Janitorial Supplies** Tecogen **Tele-dynamics** The Blue Book of Building & Construction The Flanders Group The Laundry Pass The Mann Report The Pampered Professional The Real Deal The Water Group LLC The Waterscrooge ThyssenKrupp Elevator T-Mobile Top Level Pest Control Travtus Ucore Inc **United Risk Management Insurance** Universal Exterminating Inc. US Flood Control US Pump Corp Verdant Environmental Technologies Virtual Service Visentry LLC Volarus Energy Weickert Industries Weimark Weld Power Generator WireCrafters LLC Worldwide Insurance Brokerage Yale Robbins Inc Yardi Systems YMGI Group HVAC, Solar & LED