



**AMERICAN  
SECURITY**

WHEN IT COMES TO LIFE SAFETY,  
THERE'S NO MARGIN FOR ERROR.



## WHO IS AMERICAN SECURITY?

When it comes to life safety, there's no margin for error. That's why our customers have been relying on American Security to protect their homes, businesses, and facilities since 1979!

By combining cutting-edge technology with our easy-to-use systems, you can rest easy knowing

**#We'veGotYouCovered**

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# OUR TEAM:

## Sean O'Neill, CEO

Sean has developed a strong track record over more than 15 years of investing in and growing businesses in North America. He has acquired, successfully grown, and integrated multiple businesses over his career by forging long-term relationships with his team to grow through the introduction of new products and services and operational improvements. In 2007, Sean took private one of North America's largest security and life safety companies, where he oversaw the investment from the boardroom through to the field level, working alongside management to more than double the size of the company.

## Seth Barcus, Director of Sales

An innovator in interactive remote security services, Seth created a comprehensive remote doorman platform in 2002 and has developed a robust network in the real estate community. As the Director of Sales at American Security, Seth manages the sales team with an emphasis on ensuring that the client experience is the number one priority. With more than 15 years of security industry experience, coupled with a deep passion for what he does, Seth employs his knowledge of emerging technologies to drive enhancements to American Security's sales approach, ensuring access to the most advanced and attractive products for our clients.

# OUR TEAM:

## Trudi Schlosberg, Director of Administration

Sean has developed a strong track record over more than 15 years of investing in and growing businesses in North America. He has acquired, successfully grown, and integrated multiple businesses over his career by forging long-term relationships with his team to grow through the introduction of new products and services and operational improvements. In 2007, Sean took private one of North America's largest security and life safety companies, where he oversaw the investment from the boardroom through to the field level, working alongside management to more than double the size of the company.

## Andrea Yearwood, V.P Public Service Division

With more than 20 years of experience in security and life safety, Andrea heads American Security's Public Service Division. Andrea's first-hand knowledge and comprehensive understanding of governmental needs serves American Security's public clients across the tristate region, including the New York City Housing Authority (NYCHA). Under Andrea's direction, American Security protects over 400,000 NYCHA residents, workers and community members across more than 300 buildings. Andrea's seasoned customer service and management experience has been a critical driver to American Security's strategy in both the public and private domains.

# OUR TEAM:



## Shia Tauber, Director of Life Safety

American Security's Life Safety Director, Shia Tauber, has over 25 years of experience in the electrical, security and fire industries. With his vast knowledge of fire code, his strengths lie in design and project management using a "parts and smarts" protocol. By coordinating with engineers and architects to develop code-compliant design and with electricians to perform the installation, American provides the termination, programming, end-user training, monitoring and servicing, ensuring a seamless client experience with confidence that all systems conform to industry notices of the FDNY and NFPA72. American Security's extensive life safety portfolio has continued to grow under Shia's direction, while keeping up with ever-changing technology.

## WHO WE HELP:

- Building Owners & Managers
- Developers & General Contractors
- Electricians, Architects & Engineers
- Commercial & Industrial businesses
- Hotels
- Residential Homes & Apartments
- You!

## WHERE WE HELP:

- 5 Boroughs of NYC
- New Jersey
- Long Island
- Upstate NY
- Philadelphia



# HOW WE HELP: OUR **CORE** SERVICES



CCTV

VIDEO DOORMAN

INTERCOM

BURGLAR & FIRE ALARMS

HOSTED ACCESS CONTROL

DESIGN & BUILD SERVICES

SAFE LOBBY

CENTRAL STATION MONITORING





# VIDEO DOORMAN: BRING SECURITY TO YOUR HOME!

- Safe, secure package delivery & notification
- 24/7 CCTV surveillance & access control
- Access to secure package room for deliveries
- Approved visitor access
- Emergency access for police, fire & medical help



#SecurePackageDelivery

# SAFE LOBBY: YOUR VIRTUAL SECURITY GUARD

- Loitering deterrence
- Real-time interactive monitoring
- 2-way audio for effective operator intervention
- Police dispatch, when necessary
- Video clips and report generation



#GiveUsYourWorstBuilding

# FIRE ALARM SYSTEMS

## Turnkey Solutions for What Matters Most:

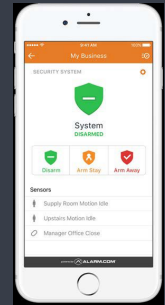
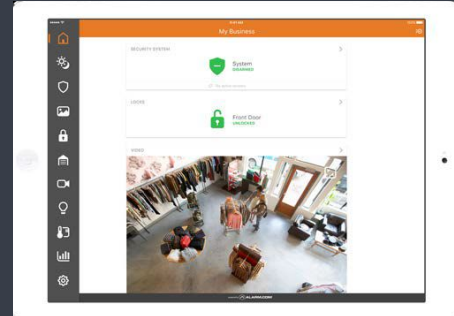
- Design & Build Services
- NYC FDNY Central Station Monitoring
- FDNY Approved Fire Alarm Test/Inspect
- FDNY Approved Smoke Detector Maintenance
- NICET Certified Fire Technicians
- NYFAA/NFPA
- NYS License #12000005425
- NJ Fire License #34FA00072200

**#DontGetBurned**



# SMARTER SECURITY

- Touch screen all-in-one alarm and automation panel
- Integration with smart thermostats, cameras, & locks
- Central Station monitoring and app



# BURGLAR ALARM SYSTEMS

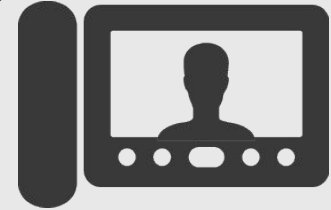
# HOSTED ACCESS CONTROL

- Hosted Database
- Device Status Monitoring
- Browser-based
- Add/Delete Users
- Run Reports
- Check Event Logs
- Unlock Doors
- No port forwarding



## CCTV

- View Live and recorded images on your IOS or Android Device
- Video verification and analytics
- Multi-site management



## INTERCOMS

- Video Intercoms
- IP & Telephone entry technologies
- From 1 to 500-unit buildings to a commercial office, American Security does it all.

# WHY AMERICAN SECURITY?

- We keep you and what matters most to you safe and secure
- We save you time and money
- Our forward-thinking approach gives you peace of mind.
- We pay attention to the finest details of each job and our motto is:

*“When we’re done it’ll be perfect. If it’s not perfect, we’re not done.”*

## OUR VALUES:

SAFETY

TRANSPARENCY

QUALITY

EFFICIENCY

INTEGRITY

AESTHETICS



# THE CASE STUDY:

MGT Management utilizes **American Security** for our 2,000-unit portfolio. We've always been impressed with their technology and customer service, but the incident that occurred at one of our buildings recently is a great way for us to showcase their expertise and approach to business. We had a theft of a \$2,000 coat from the package room.

MGT called **American Security** at around 9:00pm, and by 9:20pm we had a video of every person who walked in and out of the package room, a time-stamp from their key fobs, an analysis on what didn't look right and what did, who went where after leaving the package room, etc...the list of what they provide is long.

When we had one tenant whose face was not clear, **American Security** searched other camera footage and angles to secure a clear picture of the tenant in question.

The video technology was so clear that we were able to do the detective work for the NYPD. When the NYPD arrived, we were able to show the labels that were on the box when it was delivered by FedEx, and the same package the tenant was hiding under her coat when she walked out of the package room.

**American Security** was able to identify on the camera a small section of the box sticking out about a couple of millimeters. They were then able to zoom and match that tiny portion of label sticking to the original package. The tenant who stole the package was in handcuffs within 20 minutes of the NYPD's arrival. This is a great synopsis of why we utilize **American Security** for our portfolio.

**MGT Management** | New York City





**AMERICAN  
SECURITY**

#WeHaveYouCovered

Ready to get started? Get in touch with us today.

718.784.2880

[www.AmericanSecurity.com](http://www.AmericanSecurity.com)